

ASHWIN WAGH

Pune, Maharashtra India +91 9527291914

ashwinwagh4@gmail.com

LinkedIn - <https://www.linkedin.com/in/ashwin-wagh-528107157/>

Banking and Finance service professional with 1.9yrs experience. A keen vision to work as a Financial Analyst in an organization and learn new technologies through which I may enhance my knowledge, talent and sense of dedication towards the growth of the organization as well as mine.

EXPERIENCE

ICICI BANK LTD. - PUNE

RELATIONSHIP MANAGER – ELITE TRADE RELATIONSHIP GROUP

MAY 2019 – FEBRUARY 2021

- As an individual worked as a Portfolio Manager for 120 Trade & High Value SME customers for their Business Banking requirements like inward & outward remittances, FDI, ODI, Bank Guarantee, Letter of Credit Discounting, working capital.
- Provide advisory for treasury products, cash management services, working capital and trade finance products and take initiatives to resolve issues.
- Facilitate customer trade transactions by SWIFT tracking and remittance settlements and ensure processing through digital platforms introduced by the organization. Providing treasury solution such as Forwards & Options to trade customer.
- Forex market analysis for providing currency conversion deals to the customers with margins
- Managed foreign subsidiary companies and worked closely with capital account transaction team for FDI, ODI and Export Commercial Borrowing transactions of such companies.
- Financial statement analysis and interaction with business loans team and credit team for loan documentation process and review creditworthiness of the customers.
- Work within cross functional teams to deliver results as per customer requirements.
- Build and maintain progressive client relationship as being single point of contact and onboarding new customers and help clients to resolve escalations.
- Closely monitoring and ensuring completion of Trade compliance of customers as per RBI guidelines and conducting due diligence and handling KYC process/documentation of customers & transactions to cater various AML and Regulatory requirements related to transactions.
- Preparation and interpretation of customer data on parameters like trade transaction volumes, turnover, customer profile, currency used for transactions and then providing banking solutions accordingly.

SRC CHEMICALS PVT LTD. - PUNE

ACCOUNTS TRAINEE (INTERNSHIP),

APRIL 2018 – JUNE 2018

- Performing Interest Calculations for discounting invoices against letter of credit opened by customers.
- Preparing and analyzing Monthly Stock and Debt Statement
- GST purchases, freight Goods Receipt Note (GRN), Import- Export GRN bill passing in the ERP system.
- Reconciliation of Pro Rata Calculations for debit notes issued by customers.

EDUCATION

PGDM, INSTITUTE OF MANAGEMENT TECHNOLOGY - NAGPUR

Finance and Marketing CGPA – 6.46/10

June 2017- March 2019

B.COM, SAVITRIBAI PHULE PUNE UNIVERSITY – PUNE

Banking and Finance Percentage – 70.58%

June 2013 – March 2016

SKILLS

- Analytical skill
- Business Presentation
- MS Office - Excel and PowerPoint
- Time Management
- Client handling
- Decision making skill

CERTIFICATION

- **Diploma in Banking and Finance** – Indian Institute of Banking and Finance, Mumbai
- **Financial Analyst**- LinkedIn Learning
- **The Complete Financial Analyst Course 2021** – Udemy Inc.
- **The Complete Investment Banking Course** – Udemy Inc.
- **Bloomberg Essentials** – Corporate Finance Institute® (CFI)
- **Excel Crash Course** – Corporate Finance Institute® (CFI)
- **Fundamentals of Credit** – Corporate Finance Institute® (CFI)
- **Introduction to ESG** – Corporate Finance Institute® (CFI)
- **Discounted Cashflow Modelling** – Coursera

EXTRA CURRICULAR ACTIVITIES

- Completion of training on “Personal Excellence” by Dale Carnegie & Associates, Inc.
- Participated in “Envoyage - The Entrepreneurship Summit (2015)” conducted by E-Cell, IIT Bombay in Garware College of Commerce
- National and State level Lawn tennis player.
- Completed Level 1,2,3 of Hindustan classical music examination in Tabla