

HIMANSHU

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Objective

To obtain a position that will enable me to use my strong organizational skills, educational background, and ability to work well with people.

Education

MBA in Marketing

Guru Jambheshwar University of Science and Technology, Hisar (2016-2018)

B.Com

Govt. National College, Sirsa (2012-2015)

Experience

HP COTTON AND TEXTILE MILLS LTD HISAR, MANAGEMENT TRAINEE JULY 2018-JULY 2019

- Develop and sustain relationships with the existing customer base, building rapport as a personable and trusted representative
- Prepared customized client presentations and quotes
- Lead generation
- Invoicing in ERP
- Dispatch
- Participated in sales training events and conferences to continuously develop skills and gain product knowledge

Skills & Abilities

- Cold Calling & Email Prospecting
- Lead Qualification
- Closing deals
- Price negotiation
- Now ERP software
- Maintaining profitable relationship
- Ms office

Projects

Internship at Aditya Birla insurance Brokers, Delhi of duration: 2 months.

During my Internship, I Visited all auto dealers who have tie-up with Aditya Birla Insurance Brokers. Gave them a Demo of the portal and told them various schemes available on the portal.

Personal strengths

Communication skills

Quick learner

Flexibility and adaptability

Personal profile

Date of Birth	:	20/06/1995
Marital Status	:	SINGLE
Nationality	:	INDIA
Known Languages	:	ENGLISH, HINDI ,PUNJABI
Hobby	:	Reading Newspapers, Listening Music

Declaration

I hereby declare that all the above-mentioned information given by me is true and correct to the best of my knowledge and belief.

(HIMANSHU)