



Pushpak Subhash Dhangar

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Specialization: MBA Marketing

Career Objective:

Dynamic Marketing Professional with MBA-Marketing seeking an opportunity with Sales & Marketing department of an established organization and grow along with organization.

Work Experience:

Employer: ICICI Bank

Industry Type: Banking

Designation: Relationship Manager

Date of employment: Oct-2019-May2020

Job Description:

- Handling Clients from Managed Portfolio & Offering Clients Financial Advice about Investments related to Banking Products.
- Building positive Relationship with customers.
- Assisting with generating new business by providing leads.
- Identifying opportunities for greater profits.
- Approach potential customers to establish Relationships.

Educational Details:

MBA(Marketing)	IIMP(Pune)	Pune University	6.57 CGPA
B.E(E&tc)	SITRC(Nasik)	Pune University	61%
HSC	MK Jr Clg	Mumbai University	66.16%
SSC	TVM (Boisar)	State Board	76.76%

Hobbies: Stock Trading (Cash & Options)

Exploring different places for adventures.

Skills:

Adaptable to change.
Communication.
Quick learner.
Decision Making

Summer Internship:

Company: United Accrual Services, Delhi

Project Title: Sales of financial products of Company.

Details:

- Job entailed working under the Area Sales Manager in league with the sales executives, this involved sales of Insurance & Mutual Funds.
- Project involved understanding the overall marketing schemes & Investment.

Duration: Two months (June-July 2018)

Achievements: Exceeded sales targets in a short span.

Computer Skills:

Operating Systems: Windows

Packages Known: MS Office (Word, PowerPoint, Excel)

Extra Curricular Activities:

- Have done many CSR activities like planting trees, Cleaning various spots, helping and spending time in old age homes.
- Was event coordinator for 2 years in Tech-fest "Aayam"

Additional Qualification:

- Undergone a 250-hour comprehensive performance-based Leadership Development Program by Stratecent Consulting.

Personal Details:

Marital Status: Single

Languages: English, Marathi & Hindi

Address: Roop Rajat Nagar, Wing B3/102, Boisar, 401501
