

Sai Prakash Chowdary Karuturi

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Career Objective

I'm a self-driven business administrative post graduate (MBA) that specializes in International business, marketing, sales and communications. My primary objective is to have a good position in an MNC and contribute efficiently to the organization based on my theoretical knowledge and past experiences. I have strong interpersonal skills with an enthusiasm to learn and maintain the strong working relationships.

Education

Year	Qualification	University	Percentage
Sep 2019 – 2021	Master of Business Administration (MBA)	Cardiff University	(Waiting for the dissertation results)
Aug 2016 – May 2019	Bachelors of Business Administration	ICFAI University	8.31
Jun 2014 – April 2016	12th	CBSE Board	70%
Jun 2013 – April 2014	10 th	CBSE Board	8.0

Internship

1.

Organization: Hindustan Coca-Cola beverages Pvt. ltd.

Duration: 3 months (May 2017 – July 2017).

Role: Intern

Responsibilities:

- To know the information about all products & distribution sources.
- Collecting the feedback from the wholesale points and outlets.
- Learn about the Coke marketing strategies.
- Need to conduct a market sales survey in 4 distribution regions.
- Identify the deviations in the distribution regions and recommend the corrective measures to overcome.

2.

Organization: Honda Motors Pvt. Ltd.

Duration: 3 months (May 2018 – July 2018).

Role: Intern

Responsibilities:

- Collect the information about all vehicles.
- Assist the customers.
- Identifying corporate customers who have buying powers.
- Guiding customers to the vehicles, according to their budget.
- Taking them to the test drive.
- Being in contact with them till sales.
- Aided my superior in achieving his quarter target.

Key Skills and activities

- Quick learner and proficient with MS office.
- Volunteered in NPO's for fund raising campaigns.
- Planned and designed several events at school and college level.
- Investing time on myself, my knowledge, my fitness.
- Good at sports (Cricket, Volleyball, Badminton).

Achievements

- Received merit Scholarship during my under graduation.
- Received merit Scholarship during my MBA.
- Scored highest mark in "Innovative Business plan Project" evaluated by UK bankers.
- Champions of cricket & volleyball in inter-school competition.
- Champions of cricket in inter-college tournament.

Personal Details

Date of Birth: 22nd September 1999.

Languages known: English, Hindi Marathi, and Telugu.

Father Name: Rama Krishna Rao Karuturi.

Mother Name: Padma sree Karuturi.

Signature:

Sai Prakash Chowdary Karuturi.