

### Career Objective

- “To build career in a growing organization, Where I can get the opportunities to prove my abilities by accepting challenges, fulfilling the organization goal and climb the career ladder through continuous learning and commitment”

### Educational Qualification

Course	College/ University	Year	%age/ CGPA
MBA	Sahyadri College of Engineering and Management, Mangalore.	2019	66.259%
B.COM (Undergraduate)	Mahatma Gandhi Memorial College, Udupi.	2017	71.70%
PUC	B.G.S College, Balehonnure	2014	80.833%
SSLC	Sharadha Vidya Mandir, Koppa.	2012	64.14%

### Summer Project

#### 1) A project report on Organization study at Karthik Motors Pvt Ltd, Koppa, for a period of 4 weeks.

##### Purpose:

- To familiarize with the organization structure and its functioning.
- To Understand the SWOT analysis of the organization
- To Understand the different department in the organization and their functions
- To study the Five years Financial performance of the organization

##### Process:

- Data collected through Primary research about the Organization
- Analyzing the financial position of the Organization through graph
- Analyzing the competitors of the Organization

##### Outcome:

- Learnt customer satisfaction through various new products, customer services and their feedback about the product and services.
- How to deal with the different customers.
- More and continuous attention required to identify the new areas and activities.
- Sales, marketing strategies and different sales promotional activities, free services, festival seasons and door to door service.
- Buying behavior of the customers.

#### 2) “A Project Report on Account Receivable Management with reference to Medenet Analytics India Private Limited”

##### Purpose:

- To gain the Knowledge about Account Receivable Management.
- The effect of the Account Receivable Management impact on the Company’s Profitability.

##### Process:

- Gathering the data from company managing director and staff of the organization, and secondary sources like text book, websites, yearly account, firm sites, journals and publications.

##### Outcome:

- The company’s profitability is paralyzed if the creditors fail to pay the debt amount due. This will result in the crisis of non- availability of funds from other sources also
- The company follows the recovery process strictly if the customer fails to pay the due amount.
- Any changes such as management, customer behavior, tax system will also impact on the company’s profitability.

#### Academic Projects:

- **HR training program conducted in government school, Mannagudda.**  
Designed leadership, Team building and skill development games to 7<sup>th</sup> and 8<sup>th</sup> std student learnt about communication skill as well as team management.
- **Marketing project- Business plan about pickle unit**
  - To gain the knowledge about starting of new Business
  - To seek loan from Financial institutions
  - Collecting the data from the secondary sources through libraries, internet
  - Analyzing of market demand, financial resources
  - Analyzing strength and weakness of the business, target customer, risk, financial estimation
  - Business plan is feasible to accept from the financial institution

#### Extra-Curricular Activities/Achievements/ Certifications:

- Participated in the college fest held at M.G.M College 2016.
- Participated in Sahyadri conclave 2018 held in Sahyadri campus as a voluntary.
- Participated in Sahyadri whiz Quiz 2018 as a voluntary.
- Completed 40 hours training in “Finance and Accounting process “held at Sahyadri College of Engineering and Management, Mangalore conducted by the ‘Ernst & Young’ organisation.
- Basic knowledge on mutual funds.

#### Personal Interests:

- Cooking
- Gardening
- Sports

#### Skills and other Qualification

Basic computer knowledge such as

- MS- word, PowerPoint, Excel
- Finance and accounting knowledge

#### Personal information:

Date of Birth	:	21/12/1996
Father name	:	Ratnakar Rao
Mother Name	:	Geetha Ratnakar
Nationality	:	Indian
Marital status	:	Single
Languages known	:	Kannada, English
Permanent Address	:	Melpal post, NR Pura (Tq), Chikkamagalore (Dist), 577112

#### Declaration:

I, AKSHATHA RAO R with a post-graduation in MBA (Finance) and management skill find myself suitable for your company.

I hereby declare that all the above-mentioned information given by me is true and correct to the best of my knowledge and belief.

Place: Chikmagaluru.s

AKSHATHA RAO

AKSHATHA RAO R  
raoakshatha123@gmail.com / +91-9380551637

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